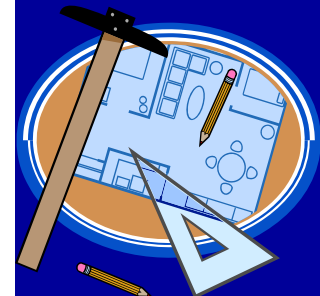


# THE BLUEPRINT



## UPDATE.....

Much has changed at your local #2150 Home Builders Association but the changes are going to be for the betterment of its members. We have always appreciated you and what your membership has brought to the association. We have several committees now and one of which is the fundraising committee spear-headed by Stacy Humbertson of First People's Credit Union. She is working very hard on a fundraiser slated for Sept. As the fundraiser progresses she will update us all. Also the dates for the Home Show of 2012 have been set. We will be at the Allegany County Fairground Expo Building March 23, 24 and 25. If you would like to participate in the Home

Show, please contact the office at 301-722-4343 or email your sentiments to [hbuilder@atlanticbbn.net](mailto:hbuilder@atlanticbbn.net). One more bit of news, we may try and bring the Golf Tournament back, if not this year, definitely next year. So keep your ears and eyes opened for all the upcoming events the association is trying hard to make happen for you the member! We know times have been tough but we want to remain optimistic and hope for brighter days ahead for our area as well as across our great nation. Remember...HBAWMD #2150 truly appreciates you!

**Have a great month!**

## MAY 2011 ISSUE



**Stay Connected**

Make sure you stay connected with your local association. We will have all the pertinent information needed to keep you informed where the building industry is concerned!

## YOUR LEADERSHIP

**President:** Steve MacGray, Foxcraft Home Builders, Inc.

**Vice President:** Steve Langan, Anchor Homes

**Treasurer:** Peggy Baker, PNC Bank

**Secretary:** Mark Widmyer, Advantage Computer & Communications

**Past President -** Eric Paugh, Eric Paugh Contracting, Inc.

**National Director -** Steve MaGay, Foxcraft Home Builders, Inc.

**State Director -** Robert Beachy, Foxcraft Home Builders, Inc.

**State Alternate -** David Bennett, Allegany Aggregates, Inc

### Board Members 2011

**Second Year Members:**  
Randy George, DreamMaker Bath and Kitchen

William O'Rear, Chessie Federal Credit Union

**First Year Members:**  
Stacy Humbertson, First People's Community Federal Credit Union

Michael Hershberger, 84 Lumber

Mary Silber-Wheeler, Nature's Granite, LLC

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**HBAWMD**  
16 Greene Street  
Cumberland, MD 21502  
Phone: 301-722-4343  
Fax: 301-722-3842

**Web address:** [www.hbawmd.org](http://www.hbawmd.org)

**E-mail:** [hbuilder@atlanticbbn.net](mailto:hbuilder@atlanticbbn.net)

## PRESIDENT'S MESSAGE

With summer just around the corner, 2011 is already well underway.

First of all, a few "housekeeping items" I want to tip my hat to a great leadership team ready, willing and already serving you. They have taken our current challenges in stride and are passionate about a bright future for all our membership. As you should already be aware, our Executive Officer, Lynette Huff is no longer with us. We have pulled together as a leadership team as we endeavor to restore services to you, our membership. In addition, we are appreciative that Pam Cover, a previous EO, has agreed to work after hours part time on a temporary basis to support in several key areas like membership renewals, bookkeeping, etc.

Second, as we look at what our industry has experienced over the last months and years, it becomes apparent how significant it has become to discover ways to support each other and be more efficient in our products and services. Our ambition is to find ways to be the catalyst to advance your business and provide the networking that you could use.

It was our pleasure to participate in our last membership meeting. We had around 30 guests on April 14 join in as we were informed of building code updates. Things ahead will be; summer cookout, Golf Tournament, 1<sup>st</sup> Annual Hammer Bash, Garrett Home Show, to mention a few.

Thank you for the opportunity to serve you. We look forward to what is ahead and hope we will all experience a lot of good times together. I encourage everyone to take advantage of all that the association has to offer. Please let us know how we can best serve you during 2011. "What lies behind us and what lies before us are tiny matters compared to what lies within us" (Emerson). I trust we will overcome any road blocks and share a successful year together.

Steve MacGray, 2011 President



Reminder!

# MEMBERSHIP UPDATES

Reminder!

## RENEWALS AND NEW MEMBERS

McClure-Johnston Company

Allegany Aggregates

Eric Paugh Contracting Inc.

Western MD Construction Solutions

Free State Custom Home

Chessie Credit Union

First Peoples Credit Union

Rigidply Rafters Inc. of MD

Overhead Door

Humberson Homes

Suburban Heating Oil Partners, LLC



## WORDS OF WISDOM

*“When you are a mother, you are never really alone in your thoughts. A mother always has to think twice, once for herself and once for her child.” Sophia Loren*



## HBAWM SPIKE CLUB MEMBERS—BECOME A SPIKE!



Beachy, Robert	113.00—Life Spike	Bond, Arthur	1.0—Candidate
Brosnihan, Peter	66.50—Life Spike	Langan, Debra	1.0—Candidate
Kuykendall, Jeff	62.00—Life Spike	Swift, Bruce	0.50—Candidate
McCusker, Wayne	59.50—Life Spike		
MacGray, Steve	54.50—Life Spike		
Mallow, Gary	36.50—Life Spike		
George, Randy	34.50—Life Spike		
Gornall, Richard	14.00—Member		
Shaffer, Kenneth	5.00—Candidate		

# WHAT'S HAPPENING AT THE HBAWMD

## YOUR NATIONAL, STATE AND LOCAL ARE WORKING FOR YOU!

The Maryland State Builders.....

Association is committed to Interacting with the Executive, Legislative, and Judicial branches of state government, as well as the regulatory agencies serving the State of Maryland. Serving as the unified voice of the Maryland building industry Coordinating local association government affairs, staff and member resources to advocate for the interests of the industry.

Legislative Advocacy and Political.....

Education....

HBAWMD offers effective legislative representation and lobbying at the national, state and local levels, representing housing industry interests and advocating strong positions on issues which impact you. On your behalf, HBAWMD fights overly restrictive legislation and resolutions which are detrimental to the housing industry and your county and works proactively with government to achieve mutually beneficial outcomes.

Local.....

Your legislative concerns are represented at the local level by HBAWMD, which keeps members updated on issues and local ordinances. Chapter leadership meets regularly with local officials to advocate housing laws affecting the housing industry. The association offers several volunteer committees throughout its seven chapters for the specific purpose of representing the local building industry.

State.....

Each year during the Maryland General Assembly session, HBAWMD reviews each of the over 3,000 proposals, monitoring every bill which impacts housing. The association greatly utilizes its legislative arm in Annapolis, the Maryland State Builders Association, which employs a lobbyist, Katie Maloney, to monitor the activities of various state legislative committees and to meet with members of the House of Delegates and the State Senate.

National.....

Your membership in the Home Builders Association of Maryland also includes membership in the National Association of Home Builders, the national advocate for the housing industry. The NAHB legislative staff ranks among the most highly respected lobbying forces in Washington, D.C.

In other words....you are being looked out for...on all levels!



## WHAT'S HAPPENING AT THE NAHB

Families remodel their homes for many different reasons. It may be to accommodate additional people living in the home, to redesign the space better to better suit the family's current lifestyle, to save money on utility bills, or to reduce their environmental "footprints" and be better stewards of our natural resources. But as the home building and remodeling industry celebrates Remodeling Month in May, one thing is for sure—remodeling is growing in popularity like never before.

Americans spent \$116 billion on improvements to owner-occupied units in 2010. And economists at the National Association of Home Builders forecast that nationwide remodeling expenditures will increase to \$131 billion by 2012 as the housing market recovers from the recession.

Many remodelers are seeing increased interest from home owners. Remodeling your home can not only bring your family the immediate satisfaction of enjoying a more comfortable living space, but depending on the upgrades you choose, you can realize savings on utility costs and strengthen the long-term value of your home. Some of the currently most popular remodeling projects, according to NAHB surveys, include bathroom and kitchen remodeling, windows or door replacements, room additions, whole house remodeling, decks, roof replacements and finishing basements. Spring is also when the world celebrates environmental stewardship with Earth Day in April and Arbor Day in June. And green remodeling is one of today's hottest trends. Green remodeling means incorporating sustainable, durable, and healthier design into the renovation of existing homes. The most popular reason why consumers choose a green remodeling project is a desire to improve their home's energy efficiency or indoor environmental quality. Some of the top upgrades that can make a home more energy efficient include putting in high-efficiency windows and low-flow water fixtures, replacing appliances and water heaters with new ENERGY STAR<sup>®</sup>-rated ones, increasing or upgrading the quality of insulation, and purchasing a high-efficiency HVAC system that is appropriately sized for the area that is to be heated or cooled.

The remodeling industry is wholeheartedly embracing the green movement. Ninety-one percent of remodelers install energy-efficient windows, 86 percent install ENERGY STAR<sup>®</sup>-rated appliances, and 70 percent incorporate recycled or recyclable materials into their projects.

An added incentive to remodel green is the federal tax credits the government is offering for certain energy efficient home improvements that are installed through the end of 2011. Installation of qualified energy-efficient insulation material, exterior windows, doors or roofs, and certain electric heat pumps, water heaters and HVAC systems are just a few of the improvements that may qualify for a tax credit.



# WHAT'S HAPPENING AT THE MSBA

I attended the Chestertown Plan MD event last night (May 11). I really liked the Open House format as you are able to digest each component of the plan at separate "stations" with a Department of Planning staff available to answer questions. There is no set agenda and no formal presentation. I found staff to be very helpful and thorough in answering questions about the draft plan. Here are some highlights:

The Plan will not supersede any local comprehensive plans but rather will be used to better integrate state programs, both planning and environmental conservation, with local planning priorities.

There are 3 main components to the Plan: AgPrint, GreenPrint and GrowthPrint. There are maps of each "overlay" available for review at the open house. These overlays are used to assist in targeting state programs for ag preservation, ecological preservation, and sustainable communities funding.

The GrowthPrint overlay is new and the maps will likely change as local jurisdictions submit their priority areas to receive state sustainable communities funding.

One of the biggest potential benefits of the Plan (from the State's perspective) is that it will help target state funding to the appropriate local projects in areas where everyone wants growth to occur.

Here is a link to the Plan MD site for more information including the full plan and executive summary. Please let me know if you have questions.

<http://plan.maryland.gov/>

The Open House Schedule closest to HBAWMD is Thursday, June 2—5:00 to 8:00 PM

Frostburg State University (Please RSVP)

Lane University Center

101 Braddock Road \* Frostburg, MD 21532

Kathleen M. Maloney

Principal

Maloney and Associates

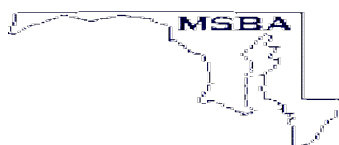
204 Duke Of Gloucester Street

Annapolis, MD 21401

410-263-0070 phone

410-263-0078 fax

410-570-2851 cell



## A WORD FROM YOUR HBAWMD OFFICE



Hello...to some an old friend and EO and to others a brand new name and face. I will take a few quick lines here to introduce myself. My name is Pam Cover and I worked for this local association for seven years, from 2000-2007.

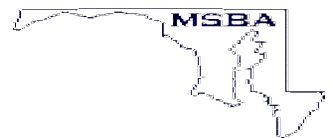
I left the association when the City of Cumberland offered me an Administrative Assistant job working for the City Administrator, Mayor and Council and as Acting City Clerk. March was my fourth year at the City and I do love my job. I can say though, when I left the Home Builders it was a bitter/sweet moment. I knew I was going to a great job but I also knew I was leaving behind some awesome members, some of whom I have remained good friends with to this day. I have three grown children, Brandon, Jessi and Travis, a son-in-law Matt and a granddaughter, Braelyn Grace, who will be three in July and is the light of my life! (All Grandparents say that...and mean it!) I also have a RN degree but currently am not employed as a nurse.

Some of you may know and others may not, the association made some changes at which time I received an email from the President, Steve MacGray, asking me to come back to the association as the Interim EO. The Board felt I could help keep membership on track and do some of the day-to-day operations when time allowed. So far it has worked well. We are current on membership, we are working on some fundraisers and we are also trying to determine an outing for the Summer. Your President is always available to speak with any of the membership and is always open to suggestions on how to make the association a better one.

I look forward to meeting members that joined the association over the past four years and rekindling friendships with "old" members. I also want to make a statement loud and clear, I am here for you anytime you need me. If I can't get back to you right away, know I WILL get back to you at my earliest convenience. I have one suggestion at this time, please let me know, either by phone or email, if you would like to have invoices and any other correspondence via email or "snail mail". I am here to work with you!

*Interim Executive Officer*

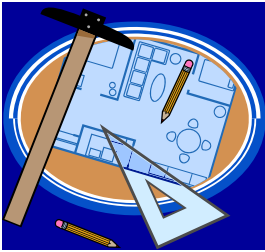
*Pamela K. Cover*



### SAVE THE DATE!



**June 7th, 5:30 p.m.—HBAWM Board Meeting,  
Greene Street office**



Home Builders Association of  
 Western Maryland  
 16 Greene Street, Suite One  
 Cumberland, MD 21502



...and check out the HBAWMD's Web site for information about your association!

[www.hbawmd.org](http://www.hbawmd.org)

Help recruit new HBAWMD members and earn  
 SPIKE rewards!

For more information about our parent associations, contact:

Maryland State Builders Association  
[www.mdstatebuilders.org](http://www.mdstatebuilders.org)

National Association of Home Builders  
[www.nahb.org](http://www.nahb.org)

## CALENDAR OF EVENTS

# MAY 2011

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3 HBAWMD BOARD MEETING 5:30 	4	5	6	7
8 HAPPY MOTHER'S DAY 	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28 ENJOY YOUR
29 MEMORIAL DAY WEEKEND	30 MEMORIAL DAY! 	31				